# **CAPABILITY STATEMENT**

#### **CERTIFICATIONS**



### > CERTIFIED DBE/SBE



#### CERTIFIED SBE



#### CERTIFIED MBE



#### PENDING WBE



- PENDING MBE
- ACS, SLAS & AACC PROFESSIONAL MEMBERSHIPS

#### **NAICS CODES**

339112, 325414 334516, 423440 423450, 423490 423740, 325199 424210, 621511 423840, 424210

541380, 811219

446199

# **AGATHOS LABORATORIES, INC**

**SUPPLIER ID #** 1738114 // **CBE #** C3465683 // **DUNS #** 078358549 // **CAGE CODE** 6N1S4 // **EIN** 90-0785179 // **SELLERS' PERMIT#** SRGH102-230817 // **BTRC#** 000283373200010

### **OUR PEOPLE**

- Dominique Neely, CEO (<u>dneely@agathoslabs.com</u>)
- Paul Momoh, PhD, President (pomomoh@agathoslabs.com )
- Rachel Barsotti, Reg. Dir. of Operations (rachel.barsotti@agathoslabs.com)

### **CONTACT US**

EMAIL: <a href="mailto:quotes@agathoslabs.com">quotes@agathoslabs.com</a> // WEB: <a href="mailto:www.agathoslabs.com">www.agathoslabs.com</a>

**PHONE:** 408-730-6819 (Office) // 888-699-0445 (Toll-Free) // 408-246-5227 (Fax)

ADDRESS: 5201 Great America Pkwy, Suite 320, Santa Clara, CA 95054

### **CORPORATE PROFILE**

Agathos Laboratories, Inc. (ALI) is a California C-Corporation, headquartered in Santa Clara. ALI is a national provider of drug, alcohol and steroids testing as well as routine and esoteric medical testing services. We are also a distributor of Laboratory Supplies and Consumables, Equipment, Instruments, Furniture, Chemicals, and Laboratory Safety products.

#### **LABORATORY CAPABILITIES**

Unlike our competitors (large or small), we offer our clients not one but a multiple of major testing laboratory brands to service their needs. All laboratories have their strengths and weaknesses so when you choose a single laboratory; you get all it comes with — "the good, the bad, and the ugly." By choosing ALI you only commit to the BEST of laboratory services. Our business model is predicated on real competition between labs for the sole benefit of our clients. ALI's focus on the economic and efficient management of laboratory testing services coupled with our excellent customer service and attention to detail sets us apart from the competition. We aim to exceed your expectations.

## **LAB & MEDICAL PRODUCT CAPABILITIES**

We provide our customers some of the lowest prices because we strive for 'direct' relationships with manufacturers and frugally negotiate bargain price contracts we can pass-on. Again, our attention to detail sets us apart from the competition. Since its inception, ALI has been awarded multiple federal, state and local government contracts.

#### **ALI LABORATORY VALUE PROPOSITION**

- > U.S. Department of Transportation (DOT) and non-DOT Drug and alcohol testing services
- > Random test selection and telephonic notification
- Scheduled and Emergency drug and alcohol testing services
- Routine and esoteric medical testing services
- Genetic / Paternity testing services
- ➤ Onsite, off-site and after-hours specimen collection and testing services
- Drug-free workplace plan development, implementation and administration
- Sales of Rapid drug screening devices

#### **ALI LAB & MEDICAL PRODUCT VALUE PROPOSITION**

- ➤ Lab, medical & safety supply/consumables sales
- Emergency purchases (without agreement or contract in place)
- Alternate product search
- Service & maintenance contracts
- Lab admin & inventory management services
- Asset recovery (Surplus & dated equipment) services
- > R2 Responsible Recycling & waste management services

### **SOME OF OUR CLIENTS**

California Board of Chiropractic
Examiners (BCE)

Northwest Fire District, AZ

Anne Arundel Dept. of
Social Services

Rehabilitation (CDCR)

State of Maryland
EXAMINERS

California Department of Public Health (CDPH)

Center for Addiction & Mental Health Eastern Virginia Medical School Department of Defense (DoD) – DE National Guard









### **OUR REFERENCES**

Organization Name: <u>CA Department of Public Health</u>

Contact Name // Email: Chris Tantoc / Christofferson.Tandoc@cdph.ca.gov

Phone // Fax: 510-231-7847 // 510-412-3706

Organization Name: <u>CA Board of Chiropractic Examiners</u>

Contact Name // Email: Christina Bell // Christina.Bell@dca.ca.gov

Phone // Fax: (916) 263-5355 ext. 5331 // (916) 327-0039

Organization Name: <u>CA Department of Corrections and Rehabilitation</u>

Contact Name // Email: Farida Hanna // Farida.Hanna@CDCR.ca.gov

Phone // Fax: (909) 468-2300 EXT: 287 // (909) 468-2498



